

# SAKHALIN ENERGY INVESTMENT COMPANY LTD.

## INVITATION TO TENDER

For the purchase of light vehicles

All goods being offered for tender are located at Armros parking area,  
441-A Lenina Street, Yuzhno-Sakhalinsk, Sakhalin Region

### General Terms

**Tender Reference:** DRF\_1885\_ Light vehicles

Bid closing date: all interested parties to submit their bids no later than **1<sup>st</sup> of July 2019**, 10:00 hrs Sakhalin time (GMT+11).

**1. All tender submissions are to be sent to the Contracting Tender box by emailing the Bid Submission Form (Appendix 1) to: [contracting-tenderbox@sakhalinenergy.ru](mailto:contracting-tenderbox@sakhalinenergy.ru)**

**All tender submissions, communication and additional documentation are to be clearly marked with the Tender Reference number. The Tender Reference number must be mentioned in SUBJECT field of the e-mail message in which the bid is submitted.**

**It is not permitted to send financial offers to any other party in Sakhalin Energy, including the nominated Company's representatives. Failure by bidders to observe this instruction will lead to disqualification of such bids.**

**2. Review and evaluation of bids may take several weeks after the tender completion date.**

### Technical inquiries and clarification contacts:

e-mail: [Seic-surplus-disposal-team@sakhalinenergy.ru](mailto:Seic-surplus-disposal-team@sakhalinenergy.ru)

### Inspection of the Assets on offer:

All vehicles (hereinafter referred to as "the Assets") being offered for tender are located on the territory of Armros parking area, 441-A Lenina Street, Yuzhno-Sakhalinsk, Sakhalin Region.

Access to the Site is restricted and inspection of Assets on offer can be arranged only via Sakhalin Energy representatives.

e-mail: [Seic-surplus-disposal-team@sakhalinenergy.ru](mailto:Seic-surplus-disposal-team@sakhalinenergy.ru)

### Terms and conditions of sale:

**1. Description of the Assets on offer:**

The Assets being offered for sale are **34 light vehicles - Toyota, Mitsubishi, Ford.**

The vehicles are in used condition (car mileage data presented in the table below).

All the cars are in satisfactory condition and conform to different technical characteristics.

All the assets are not related to the PSA therefore there are no PSA related constraints to sale.

The Assets will be offered for sale as **9 (lots).**

Full description of the Assets presented in the table below:

Lot №	№ from DRF	Description	Plate number	Car mileage, km	YoM
1	1	Mitsubishi L-200	B316YX	75 744	2005
	2	Mitsubishi L-200	B317YX	69 000	2005
	3	Mitsubishi L-200	B318YX	36 794	2005
	4	Mitsubishi L-200	B319YX	64 596	2005
	8	Mitsubishi L-200	B963YP	85 109	2005
2	9	Mitsubishi L-200	B964XH	85 206	2006
	10	Mitsubishi L-200	B971YP	50 894	2005
	12	Mitsubishi L-200	K207AO	46 714	2006
	13	Mitsubishi L-200	K210AO	36 518	2006
	14	Mitsubishi L-200	K211AO	35 822	2006

3	15	Mitsubishi L-200	K213AO	69 510	2006
	16	Mitsubishi L-200	K215AO	65 083	2006
	17	Mitsubishi L-200	K217AO	108 974	2006
	18	Mitsubishi L-200	K219AO	61 271	2006
	19	Mitsubishi L-200	K223AO	80 035	2006
4	11	Ford Ranger	K058BP	85 039	2006
	20	Ford Ranger	K349BP	76 630	2006
	21	Ford Ranger	K351BP	98 959	2006
	22	Mitsubishi L-200 (новая модель)	K440MT	49 387	2007
5	5	Toyota Land Cruiser 105	B384YM	393 547	2005
	6	Toyota Land Cruiser 100 (TD)	B843PB	412 042	2005
	23	Toyota Land Cruiser 100 (TD)	K670EM	203 887	2007
6	7	Toyota Land Cruiser 105	B863PB	364 441	2005
	24	Toyota Land Cruiser 100 (TD)	K814KB	197 806	2007
	25	Toyota Land Cruiser 100 (TD)	K824KB	320 063	2007
7	26	Toyota Land Cruiser 100 (TD)	K907EX	232 561	2007
	27	Toyota Land Cruiser 100 (TD)	K932KE	379 581	2007
	29	Toyota Land Cruiser 105	B094PY	424 333	2005
8	28	Toyota Land Cruiser 100 (TD)	K296BP	338 936	2006
	30	Toyota Land Cruiser 100 (TD)	K933KE	287 155	2007
	32	Toyota Land Cruiser 105	B496XY	269 308	2005
9	31	Toyota Land Cruiser 100 (TD)	K529KT	263 417	2007
	33	Toyota Land Cruiser 100 (TD)	K908HO	290 217	2007
	34	Toyota Land Cruiser 105	B179YO	263 461	2005

## 2. Location and Price Basis

2.1. The Assets on offer are located on the territory of Armros parking area, 441-A Lenina Street, Yuzhno-Sakhalinsk, Sakhalin Region.

The basis of Pricing shall be as follows:

- a) As-is- where-is basis
- b) Ex-Works, Armros parking area, 441-A Lenina Street, Yuzhno-Sakhalinsk, Sakhalin Region.

2.2. All offers shall be specified in Russian Rubles (RUR).

## 3. Obligations of the Buyer:

The Buyer shall:

- 3.1 Perform 100% advance payment for the purchased Assets to the Seller's account within 5 working days after receipt invoice.
- 3.2 Organize the removal of the Assets within 7 working days after receipt by the Seller of 100% payment. All the Buyer's vehicles entering the Site shall meet all safety rules valid in the RF.

## 4. Obligations of the Seller

The Seller shall:

- 4.1 Provide access to the Site for inspection and subsequent removal of the Assets by the time agreed with the Buyer.

## 5. Bid Submission and Contract

- 5.1 Bidders are requested to fill in the Bid Submission Form (Appendix 1 to this Invitation to Tender) and to send it to the Contracting Tender box as per General Terms specified above.

5.2 Seller does not bind itself to award sales agreement to the highest or any tender received. Goods being offered for sale may not necessarily be awarded for sale after the subsequent analysis of bids. Seller reserves right to withdraw any item from the lot on offer.

6. Warranty/Guarantee

The physical transfer of the Assets shall be made on "as-is" basis and Seller shall not be responsible vis-à-vis the Purchaser for warranties and guarantees for workmanship which may normally be applied to the sales of goods under applicable laws. For this reason, it is mandatory that prospective bidders or their agents inspect the Assets to confirm quantities and condition of the goods prior to submitting their bids.

7. Act of Hand Over/Title and Transfer

The Act of Handover is to be signed by the Buyer and the Seller prior to physical handover of the Assets to the Buyer. The responsibility for the safe handling of the Assets and all risks pertaining to the Assets shall be transferred to Buyer from the moment of the Act of Handover is signed.

8. Indemnity

The Buyer shall protect, defend, release, indemnify and hold Seller harmless from and against any claims, actions, liabilities, charges, demands, judgments and expenses (including legal expenses) which may be incurred by Seller in connection with the failure of Buyer to perform its obligations under the Sales Contract.

9. Fulfillment of Obligations

For non-fulfilment or improper fulfilment of the Sales Contract, its one-sided amendment or one-sided termination, the party in fault shall compensate to the other party the damage in the amount of the direct damage.

10. Disputes

The disputes, disagreements, claims following from the present Agreement shall be resolved by negotiations. In case of failure to be resolved by negotiations, they shall be subject to the Sakhalin Arbitration court examination according the procedure envisaged by the existing legislation of the Russian Federation.

11. Other issues

11.1 All the issues, not covered in the Sales Contract, shall be governed by the applicable existing legislation of the Russian Federation.

11.2 Unilateral termination of this Agreement by the Seller is possible in the event of:

- (a) Violation by the Buyer of terms and conditions pertaining to payment if it exceeds 10 (ten) days.
- (b) Violation by the Buyer of terms of the Assets removal, specified in the Item 3.2 of this Invitation to Tender, if it exceed 10 (ten) days.

**Bid Submission Form**

Company/Name \_\_\_\_\_

**Tender Reference:** DRF\_1885\_ Light vehicles

Date: “ \_\_\_\_ ” \_\_\_\_\_ 2019

**Table 1**

<b>General Information about Bidder</b>	
Company's address/individual*	
Company's postal address	
Phone number*	
Fax number	
E-mail*	
Company's focal point (full name)	
Focal point's position	
Web-site	
Number of permanent staff in Sakhalin	
Copy of Certificate of Incorporation	
Tax Registration Number of Company	
Management structure table (showing names of directors and senior positions)	

**Table 2**

<b>Additional information</b>	
Specify company's type: Consulting company / Research institute / Recruitment Agency / Other (specify)	
Specify company's status (government owned or private)	
Company shareholders (if possible)	
If Russian content is less than 100%, please name your foreign partners and indicate percentage of their interest	

\*The individuals to fill up only asterisk marked lines.

### Commercial Proposal

Lot №	№ from DRF	Description	Plate number	Car mileage, km	YOM	Offered price per unit, RUR VAT Included	Offered price for Lot, RUR VAT Included
1	1	Mitsubishi L-200	B316YX	75 744	2005		
	2	Mitsubishi L-200	B317YX	69 000	2005		
	3	Mitsubishi L-200	B318YX	36 794	2005		
	4	Mitsubishi L-200	B319YX	64 596	2005		
	8	Mitsubishi L-200	B963YP	85 109	2005		
2	9	Mitsubishi L-200	B964XH	85 206	2006		
	10	Mitsubishi L-200	B971YP	50 894	2005		
	12	Mitsubishi L-200	K207AO	46 714	2006		
	13	Mitsubishi L-200	K210AO	36 518	2006		
	14	Mitsubishi L-200	K211AO	35 822	2006		
3	15	Mitsubishi L-200	K213AO	69 510	2006		
	16	Mitsubishi L-200	K215AO	65 083	2006		
	17	Mitsubishi L-200	K217AO	108 974	2006		
	18	Mitsubishi L-200	K219AO	61 271	2006		
	19	Mitsubishi L-200	K223AO	80 035	2006		
4	11	Ford Ranger	K058BP	85 039	2006		
	20	Ford Ranger	K349BP	76 630	2006		
	21	Ford Ranger	K351BP	98 959	2006		
	22	Mitsubishi L-200 (новая модель)	K440MT	49 387	2007		
5	5	Toyota Land Cruiser 105	B384YM	393 547	2005		
	6	Toyota Land Cruiser 100 (TD)	B843PB	412 042	2005		
	23	Toyota Land Cruiser 100 (TD)	K670EM	203 887	2007		
6	7	Toyota Land Cruiser 105	B863PB	364 441	2005		
	24	Toyota Land Cruiser 100 (TD)	K814KB	197 806	2007		
	25	Toyota Land Cruiser 100 (TD)	K824KB	320 063	2007		
7	26	Toyota Land Cruiser 100 (TD)	K907EX	232 561	2007		
	27	Toyota Land Cruiser 100 (TD)	K932KE	379 581	2007		
	29	Toyota Land Cruiser 105	B094PY	424 333	2005		
8	28	Toyota Land Cruiser 100 (TD)	K296BP	338 936	2006		
	30	Toyota Land Cruiser 100 (TD)	K933KE	287 155	2007		
	32	Toyota Land Cruiser 105	B496XY	269 308	2005		
9	31	Toyota Land Cruiser 100 (TD)	K529KT	263 417	2007		
	33	Toyota Land Cruiser 100 (TD)	K908HO	290 217	2007		
	34	Toyota Land Cruiser 105	B179YO	263 461	2005		

The Assets are being offered for sale as **9 (nine) separate lots**:

Offered price for the **Lot №1** must not be less than **RUR 1,860,000.00** (VAT included)

Offered price for the **Lot №2** must not be less than **RUR 1,950,000.00** (VAT included)

Offered price for the **Lot №3** must not be less than **RUR 1,950,000.00** (VAT included)

Offered price for the **Lot №4** must not be less than **RUR 1,350,000.00** (VAT included)

Offered price for the **Lot №5** must not be less than **RUR 2,850,000.00** (VAT included)

Offered price for the **Lot №6** must not be less than **RUR 2,900,000.00** (VAT included)

Offered price for the **Lot №7** must not be less than **RUR 2,850,000.00** (VAT included)

Offered price for the **Lot №8** must not be less than **RUR 2,900,000.00** (VAT included)

Offered price for the **Lot №9** must not be less than **RUR 2,900,000.00** (VAT included)

\* In spite of the fact that the assets are being offered for sale as 9 lot, it is mandatory to indicate in commercial proposal offered price for every line in the lot. In the event that unit quantities within the lot are changed, for any reason, by the time of sale, the total price of the lot will be recalculated proportionally.